

Quarterly Business Tendency Survey

Please do not take the seasonal variations into account in your answers.

1- How has your production developed over the past 3 months? It has...	Increased	Remained unchanged	Decreased
--	-----------	--------------------	-----------

2- Do you consider your current overall order books to be...?	Above normal	Normal for the season	Below normal
---	--------------	-----------------------	--------------

3- Do you consider your current export order books to be...?	Above normal	Normal for the season	Below normal
--	--------------	-----------------------	--------------

4- Do you consider your current stock of finished products to be...?	Above normal	Normal for the season	Below normal
--	--------------	-----------------------	--------------

5- How do you expect your production to develop over the next 3 months? It will...	Increase	Remain unchanged	Decrease
--	----------	------------------	----------

6- How do you expect your selling prices to change over the next 3 months? They will...	Increase	Remain unchanged	Decrease
---	----------	------------------	----------

7-How do you expect your firm's total employment to change over the next 3 months? It will...	Increase	Remain unchanged	Decrease
---	----------	------------------	----------

8- What main factors are currently limiting your production? Rank according to degree of importance.

None

Insufficient demand

Shortage of labour force

Shortage of material and/or equipment

Financial constraints

Others

9- Considering your current order books and the expected change in demand over the coming months, how do you assess your current production capacity? The current production capacity is...	More than sufficient	Sufficient	Not sufficient
---	----------------------	------------	----------------

10- How many months of production are assured by your current overall order books?

11- How have your overall orders developed over the past 3 months? They have...	Increased	Remained unchanged	Decreased
---	-----------	--------------------	-----------

12- How do you expect your overall orders to develop over the next 3 months? They will...	Increase	Remain unchanged	Decrease
---	----------	------------------	----------

13- At what capacity is your company currently operating (as a percentage of full capacity)?

14- How has your competitive position on the domestic market developed over the past 3 months? It has...	Improved	Remained unchanged	Deteriorated
15- How has your competitive position on foreign markets inside the EU developed over the past 3 months? It has...	Improved	Remained unchanged	Deteriorated
16- How has your competitive position on foreign markets outside the EU developed over the past 3 months? It has...	Improved	Remained unchanged	Deteriorated

17- How do you expect your export orders to develop over the next 3 months? They will...	Increase	Remain unchanged	Decrease

18- How have your export orders developed over the past 3 months? They have...	Increased	Remained unchanged	Decreased

19- Do you consider your current domestic order books to be...?	Above normal	Normal for the season	Below normal

20- How have your domestic orders developed over the past 3 months? They have...	Increased	Remained unchanged	Decreased

21- How do you expect your domestic order books to develop over the next 3 months? They will...	Increase	Remain unchanged	Decrease
22- How do you expect your domestic market selling prices to change over the next 3 months? They will...	Increase	Remain unchanged	Decrease
23- Compared to the last 12 months, how do you expect your fixed investment expenditure to change over the next 12 months? It will...	Increase	Remain unchanged	Decrease

24- How has your average unit cost changed over the past 3 months? It has..	Increased	Remained unchanged	Decreased

25- How do you expect your average unit cost to change over the next 3 months? It will...	Increase	Remain unchanged	Decrease

26- What is your expectation for <u>inflation rate over the next 12 months</u> (as an annual percentage)?	PPI:	CPI:	

27- How do you expect <u>the short term Turkish Lira credit interest rate</u> to change over the next 3 months? It will...	Increase	Remain unchanged	Decrease

28- Your opinion about the general course of business in your industry, compared to previous month.	More optimistic	Remain unchanged	More pessimistic